

Post-Meeting Summary

CRO Candidate Evaluation Scorecard



Complete this page immediately after a working session with a candidate CRO. *Share with cross-functional colleagues before making a final decision.*

CANDIDATE CRO

DATE

SCORING SCALE

4	Strong	Clear expertise, specific examples, proactive clinical-translation thinking.
3	Adequate	Core capabilities demonstrated, no major concerns.
2	Follow-up needed	Some capability shown, but important gaps remain.
1	Significant concerns	Vague, evasive, or limited relevant experience.

EVALUATION GROUPS

GROUP	SCORE	NOTES
Group A · Partner fit and integration	1 2 3 4	
Group B · Model strategy and translational fit	1 2 3 4	
Group C · Study design and translational realism	1 2 3 4	
Group D · Clinical readiness and downstream evidence	1 2 3 4	
TOTAL SCORE	_____ / 16	

READINESS INTERPRETATION

TOTAL	MEANING	SUGGESTED ACTION
13–16	Strong candidate	Proceed to final selection conversation.
9–12	Proceed with conditions	Address noted gaps before committing.
5–8	Follow-up needed	Do not proceed without additional information.
≤ 4	Not recommended	Significant concerns across multiple groups.

Summary question: Based on this conversation, would this partner increase confidence in first-in-human readiness?

☐ Yes, proceed. ☐ Yes, with conditions. ☐ Not yet, more information needed. ☐ No.